



Board of Estimates

Council President Nick Mosby
Mayor Brandon M. Scott
Comptroller Bill Henry
City Solicitor Ebony Thompson
Acting Director of DPW Richard Luna

Office of the Comptroller

100 Holliday Street Room 204
Baltimore, Maryland 21202
c/o BOE.Clerk@baltimorecity.gov
Re. RFQ-000205 BCC F&B Contract
March 19, 2024

Dear Council President Mosby, Mayor Scott, and Members of the Board of Estimates,

We are in receipt of information related to this solicitation and are aware the evaluation committee has recommended the Board approve this contract for Levy Baltimore, LLC. As you may imagine, this is disappointing news for Sodexo Live!

As the Center's partner of choice for 14+ years, we know first-hand the City's belief in delivering the highest caliber of services to its guests. We are tremendously proud of our team members who have dedicated their careers to achieving this promise.

Remarkable minority business enterprises are present in Baltimore City. They have worked with Sodexo Live! to present food, beverage, and services unique to their concepts. In so doing, they have delighted guests and elevated the Center's reputation for hospitality. No doubt their excellent work will continue to build their brands and businesses.

Sodexo Live! executives have actively participated in Baltimore's Convention and Tourism Board along with its Tourism Education Foundation. Their efforts have supported each organization's prosperity, and development. Along the way, our team has enjoyed outstanding relationships with their industry peers and are grateful for their shared experiences.

We respect the committee's recommendation and recognize it was not an easy one to make. If the Board of Estimates would like to entertain additional conversations with Sodexo Live!, or further review our proposal, we welcome these discussions. Like you, we are committed to ensuring the right decision is made for the City and Center.

As always, we wish Baltimore City, our colleagues at the Center and Visit Baltimore the absolute best, and in that spirit, we thank you for the years of service we have enjoyed together.

Sincerely,

A handwritten signature in black ink that reads "Kay Towner".

Kay Towner
Vice President, Strategic Growth
Sodexo Live!

Cc: Mr. Abraham Bey, Mr. Mac Campbell, Mr. Phil Costa, Mr. Chris Bigelow, Ms. Belinda Oakley, Mr. Sal Ferrulo, Mr. Doug Conner, Mr. Michael Barrett, Ms. Kay Towner