# A COMPONENT UNIT OF THE CITY OF BALTIMORE, MARYLAND

# COMPREHENSIVE ANNUAL FINANCIAL REPORT

# FOR THE FISCAL YEAR ENDED

JUNE 30, 2018







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# CITY OF BALTIMORE PUGH, CATHERINE, Mayor



# **ENOCH PRATT FREE LIBRARY**

400 Cathedral Street Baltimore, Maryland 21201-4484

December 28, 2018

Enoch Pratt Free Library Board of Trustees

Enclosed is the Enoch Pratt Free Library's (the Library) Comprehensive Annual Financial Report (CAFR) for the year ended June 30, 2018. The CAFR was prepared by the Library's Business Office, which is responsible for both the accuracy of the presented data and the completeness and fairness of the presentation, including all disclosures. We believe that the data, as presented, is accurate in all material aspects; that it is presented in a manner designed to fairly set forth the financial position and changes in financial position of the Library; and, that all disclosures necessary to enable the reader to gain the maximum understanding of the Library's financial affairs have been provided.

The CAFR is presented in three sections: introductory, financial, and statistical. The introductory section includes this transmittal letter, the Library's organization chart, a list of its principal officials and a Neighborhood Service Areas map. The financial section includes the Independent Auditor's Report, Management's Discussion and Analysis (MD&A), and basic financial statements with related notes. The statistical section provides various demographic and Library usage tables generally presented on a multi-year basis.

Management has provided a narrative introduction, overview, and analysis to accompany the basic financial statements in the form of a MD&A. This letter of transmittal is designed to complement the MD&A and should be read in conjunction with it. The Library's MD&A can be found immediately following the report of the independent auditor in the Financial Section of the CAFR.

#### **Reporting Entity**

The Library was created by the Maryland General Assembly through Chapter 181 of the Acts of 1882. The legislation enabled the Mayor and City Council of Baltimore to accept a donation from Enoch Pratt for the establishment of and perpetual endowment of a Free Public Library to be known as "The Enoch Pratt Free Library of Baltimore City." It also provided for the appointment and incorporation of Trustees for the management of the Library. The Library's bylaws call for no fewer than nine and no more than fifty Trustees who must be residents of Baltimore City. Trustees serve for life or until resignation. The Trustees appoint the Chief Executive Officer of the Library who is responsible for the administration of the Library. Shortly after the Library was created, the system was composed of a Central Library and four branches. Today, the Library is composed of the Central Library and 21 branches. It also provides outreach services through mobile services and deposit collections.

In addition to its role as the public library for Baltimore City residents, the Library was designated by the Maryland General Assembly in 1971 as the State Library Resource Center (SLRC). The SLRC is responsible for providing and expanding access to specialized library materials and services that are necessary for coordinated, efficient, and economical library services in the State of Maryland.

#### **Economic Conditions and Outlook**

Funding from Baltimore City's General Fund accounted for 32% of the Library's total support and revenue. The State of Maryland provided 42% of the Library's total support and revenue in several categories. First, it provided \$6.25 million in Library per capita aid, which is provided to all jurisdictions in the State, based on a formula that takes into account population and wealth of the jurisdiction. Second, it provided approximately \$10.4 million for the Library's role as the SLRC based on a formula that provides \$1.73 for each of Maryland's citizens and in support of capital improvements at branches. Third, the State provided a new grant of \$3.0 million to expand hours of service for a 30% increase in scheduled hours. Finally, the State provided approximately \$2.1 million in direct support of retirement costs of certain library employees who are members of the State's Pension and Retirement Systems.

Gifts, Contributions and Bequests accounted for 8% of the Library's total support and revenue.

The overall demographics of Baltimore City have changed very little over the last several years, SLRC per capita in Fiscal Year 2018 was \$1.73 and is expected to increase \$.04 next year. City funding in Fiscal Year 2018 was fairly stable and that is expected to continue based on early Fiscal Year 2019 revenue estimates. Private funding has assumed greater importance during the Local and State funding ups and downs, and this is expected to continue in the future.

# **Major Activities**

One of the major goals of the Library is to make facility improvements that result in welcoming and highly functional libraries. To that end the Library worked to complete planning for the renovation of Hampden branch with construction expected in late 2018. The renovation of the Central Library/State Library Resource Center is more than 75% completed at this time and the total project is still on target to be completed in spring 2019.

Another major activity was the implementation of a plan to expand hours of service at Central and in neighborhood libraries as the result of a \$3.0 million grant from the State to be matched by \$750,000 from the City. Implementation of the plan required the creation of 47 full positions which were approved by the Board of Estimates. Recruitment was completed and implementation of the increased hours began in November 2017.

The Library Board hired a new Library CEO, Ms. Heidi Daniel in the spring of 2017 and her tenure began in July 2017. The results of the fiscal year ended June 30, 2018 represent the first of many productive years to come.

#### **Statistics**

The following fiscal year 2018 statistics are provided for information on library usage:

Circulation - total system circulation of physical materials was 1,165,977; e-material circulation of materials was 142,037.

In-Library usage of materials was estimated to be an additional 297,063.

New and renewal registration of borrowers was 46,086.

Reference questions handled, and readers assisted totaled 1,651,966.

Approximately 140,995 customers attended Library programs and 25,535 persons took advantage of our meeting rooms for community and other events.

Approximately 1.59 million persons visited the Library in fiscal year 2018.

The Library's Web site experienced 2.0 million user sessions with nearly 4.0 million-page views.

The Library's public access catalog (PAC) experienced nearly 3.0 million-page views.

SAILOR, the statewide library network aimed at providing free access to electronic information to all Marylanders, experienced over 9.3 million database searches.

# Acknowledgements

The preparation of this report could not be accomplished without the dedicated efforts of the Library's accounting staff and others in the Business Office. We thank them and all others who contributed to its preparation.

This report is being forwarded to the Baltimore City Board of Estimates who will have an opportunity to review the report. Hopefully the Board of Estimates and members of the public will find this report informative and helpful.

Finally, we would like to thank the Board of Trustees for their continued interest and support in planning and conducting the financial operations of the Library in a responsible and progressive manner.

Respectively submitted,

And E. Kratte

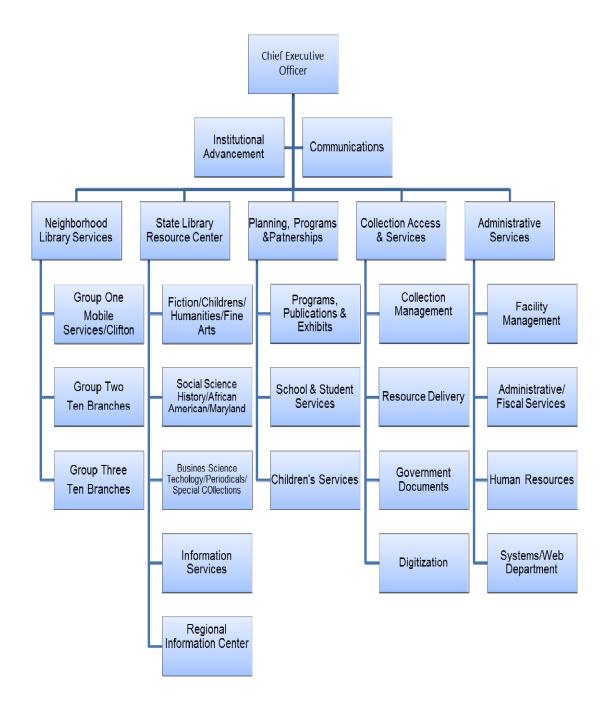
Gordon E. Krabbe

Director, Administrative Services

Stanley Estremsky, CPA Chief Financial Officer

Stunley Estemaky CPA

**Organization Chart** 

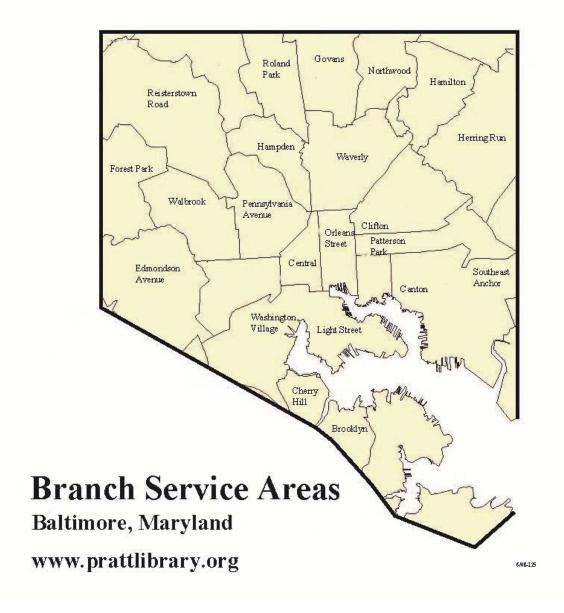


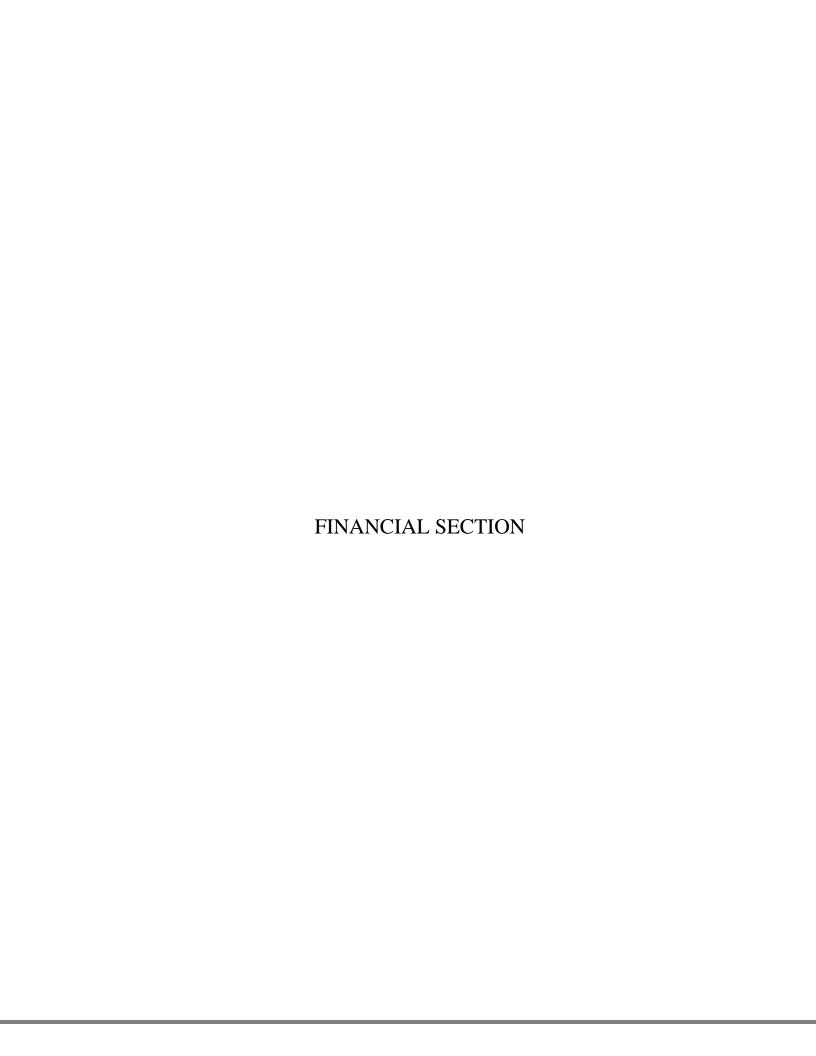
# List of Principal Officials Board of Trustee (T)/Directors (D)

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· ·	
	Patricia Lasher (T/D)
	Verna Jones-Rodwell (T/D)
Treasurer	Mark Kaufman (D)
Secretary	Mychelle Farmer, M.D. (T/D)
Trustee/Director	Virginia K. Adams
Trustee/Director	
Director	Lidia Paz-Baker
Director	Sandra Berman
Director	
Trustee/Director	Mary H. DeKuyper
Director	Edward S. Delaplaine, II
Director	Derrick Dickens
Trustee/Director	
Trustee	
Director	Susan K. Gauvey
Trustee/Director	Sandra P. Gohn, Esq.
Director	Nancy Hackerman
Trustee/Director	Robert S. Hillman
	Edward N. Kane Jr.
Director	Jacob Hodes
Trustee	Alexander W. Koff, Esq.
Director	Lisa Lipsky
	Sayra Wells Meyerhoff
	James Dabney Miller
	Elizabeth K. Moser
	Beulah Perdue Sabundayo
	Paul S. Sarbanes
	Jeffrey H. Scherr
	Anne Winter West
Adn	ninistrative Staff
Haidi Danial	
	Chief Operating Officer
	Director of Institutional Advancement
	Chief of Human Resources
	Chief, Planning, Programs & Partnerships
	Chief of Programs, Exhibits, Publicity
· · · · · · · · · · · · · · · · · · ·	
Darcell Graham	



your journey starts here







# CITY OF BALTIMORE

JOAN M. PRATT, CPA Comptroller



# DEPARTMENT OF AUDITS AUDREY ASKEW, CPA

100 N. Holliday Street Room 321, City Hall Baltimore, MD 21202 Telephone: 410-396-4783 Telefax: 410-545-3961

City Auditor

#### INDEPENDENT AUDITOR'S REPORT

To the Honorable Joan M. Pratt, Comptroller and other Members of the Board of Estimates of the City of Baltimore, MD

Board of Trustees of the Enoch Pratt Free Library Baltimore, Maryland

We have audited the accompanying financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of Enoch Pratt Free Library (the Library), as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise the Library's basic financial statements as listed in the table of contents.

# Management's Responsibility for the Financial Statements

The Library's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund, and the aggregate remaining fund information of the Library, as of June 30, 2018, and the respective budgetary comparison of the General Fund and Special Revenue – Other Fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information on pages 3 – 8 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Library's basic financial statements. The introductory and statistical section are presented for purposes of additional analysis and are not a required part of the basic financial statements. (Errata- correction to Other Information 3-6-2019)

The introductory and statistical sections has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 28, 2018 on our consideration of the Library's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Library's internal control over financial reporting and compliance.

Audrey Askew, CPA City Auditor Baltimore, Maryland

December 28, 2018

Management's Discussion and Analysis For the Year Ended June 30, 2018

As management of the Enoch Pratt Free Library (the Library), we offer readers of the Library's financial statements this narrative overview and analysis of the financial activities of the Library for the fiscal year ended June 30, 2018. We encourage readers to consider the information presented here in conjunction with the financial statements, which can be found on pages 9 through 33 of this report.

#### **Overview of the Financial Statements**

The following discussion and analysis are intended to serve as an introduction to the Library's basic financial statements. The Library's basic financial statements comprise three components: 1) entity-wide financial statements, 2) governmental fund financial statements, and 3) notes to the basic financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

**Entity-wide financial statements**. *The entity-wide financial statements* are designed to provide readers with a broad overview of the Library's finances, in a manner similar to a private-sector business.

The *statement of net position* presents information on all of the Library's assets and liabilities, with the difference between the two reported as *net position*. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Library is improving or deteriorating.

The *statement of activities* presents information showing how the Library's net position changed during fiscal year 2018. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, *regardless of the timing of related cash flows*. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., earned but unused vacation leave).

Both of the entity-wide financial statements report functions of the Library that are principally supported by taxes and intergovernmental revenues (*governmental activities*). The Library has no functions that are intended to recover all or a significant portion of their costs through user fees and charges (*business-type activities*).

The Library is incorporated in the basic financial statements of the City of Baltimore as a blended component unit. The Library's entity-wide financial statements include only the financial position and results of operation of the Library itself and are not intended to present fairly the financial position of the City of Baltimore taken as a whole. The Library has no component units.

The entity-wide financial statements can be found on pages 9 and 10 of this report.

**Governmental Fund financial statements.** A *fund* is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Library, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of the Library are governmental funds.

Management's Discussion and Analysis For the Year Ended June 30, 2018

Governmental funds. Governmental funds are used to account for essentially the same functions reported as governmental activities in the entity-wide financial statements. However, unlike the entity-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the entity-wide financial statements, it is useful to compare the information presented for *governmental funds* with similar information presented for *governmental activities* in the entity-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between *governmental funds* and *governmental activities*.

The Library maintains four individual governmental funds (general, special revenue - grants, special revenue - other, and permanent). Information on all four funds is presented separately in the governmental fund balance sheet and in the governmental fund statement of revenues, expenditures and changes in fund balances.

The basic governmental fund financial statements can be found on pages 11 to 13 of this report.

*Proprietary funds*. The Library maintains no proprietary funds.

*Fiduciary funds*. The Library maintains no fiduciary funds.

**Notes to the basic financial statements.** The notes provide additional information that is essential to a full understanding of the data provided in the entity-wide and fund financial statements. The notes to the basic financial statements can be found on pages 16 through 33 of this report.

**Other information**. The Library adopts annual appropriated budgets for its General Fund, Special Revenue - Other Fund and Permanent Fund. Budgetary comparison statements have been provided for the General Fund and the Special Revenue - Other Fund to demonstrate compliance with budgets and can be found on pages 14 and 15 of this report.

Management's Discussion and Analysis For the Year Ended June 30, 2018

# **Entity-wide Financial Analysis**

# Analysis of net position

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. In the case of the Library, assets exceeded liabilities by \$126,284,500 at the close of fiscal year 2018.

By far the largest portion of the Library's net position (61%) reflects capital assets (e.g., books, land, buildings, equipment, fine arts, and special collections). The Library uses these capital assets to provide services to citizens and users; consequently, these assets are *not* available for future spending.

# Statement of Net Position (Rounded to Nearest Hundred Dollars)

	Governmental Activities				
	2018	2017			
Assets					
Current and other assets	\$ 60,563,700	\$ 52,580,400			
Capital assets	76,986,200	74,236,800			
Total assets	137,549,900	126,817,200			
Liabilities					
Liability for compensated absences	4,573,800	4,103,100			
Other liabilities	6,691,600	5,565,600			
Total liabilities	11,265,400	9,668,700			
Net Position					
Invested in capital assets	76,668,400	73,659,700			
Restricted	37,342,700	32,443,500			
Unrestricted	12,273,400	11,045,300			
Total net position	\$ 126,284,500	\$ 117,148,500			

**Analysis of changes in net position**. The Library's net position overall increased by \$9,136,000 during fiscal year 2018.

Management's Discussion and Analysis For the Year Ended June 30, 2018

#### Governmental

	Activities				
Revenues	2018	2017			
Program revenues:					
Charges for services	\$ 914,000	\$ 242,000			
Operating grants and contributions	26,708,900	24,331,900			
Capital grants and contributions	4,649,500	555,900			
General revenues:					
Baltimore City general fund	16,260,600	14,457,900			
Investment income	683,300	508,200			
Net investment gain	6,517,700	4,428,000			
Contributions Not Available for Current Expenses	2,000	-			
Total Revenues	55,736,000	44,523,900			
Expenses					
Informational Services	46,600,000	43,895,700			
Total Expenditures	46,600,000	43,895,700			
Changes in net position	9,136,000	628,200			
Net position – beginning of year	117,148,500	116,520,300			
Net position – end of year	\$ 126,284,500	\$ 117,148,500			

**Governmental activities**. Key factors for the overall increase of \$9,136,000 in net position of the Library's governmental activities are as follows:

- Investment gains of \$6,517,700, an increase of \$2,089,700 from last year's gain of \$4,428,000.
- Capital grants and contributions of \$4,649,400 to fund several capital projects including the ongoing renovation of Central Library/State Library Resource Center.

# Financial Analysis of the Government's Funds

As noted earlier, the Library uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

**Governmental funds.** The focus of the Library's *governmental funds* is to provide information on near-term inflows, outflows, and balances of *spendable resources*. Such information is useful in assessing the Library's financing requirements. In particular, *spendable fund balances* may serve as a useful measure of a Library's net resources available for spending at the end of the fiscal year. Types of governmental funds reported by the Library include the General Fund, Special Revenue Funds, and the Permanent Fund.

Management's Discussion and Analysis For the Year Ended June 30, 2018

As of the end of fiscal year 2018, the Library's governmental funds reported combined ending fund balances of \$54,190,000 an increase of \$6,598,200, in comparison with the prior fiscal year. Of this total, \$34,300,700 constitutes spendable fund balances. The remainder of fund balance is reserved to indicate that it is not available for new spending because it has already been committed to liquidate existing contracts and purchase orders (\$1,215,000) or is non-spendable as required by endowment donors (\$18,674,300).

Revenues for governmental functions overall totaled \$51,086,400 in the fiscal year ended June 30, 2018 which represents an increase of 16% from the fiscal year ended June 30, 2017. Expenditures for governmental functions, totaling \$44,488,200, increased by 8% from the fiscal year ended June 30, 2017. In the fiscal year ended June 30, 2018, revenues exceeded expenses for governmental functions by \$6,598,200.

The General Fund is the chief operating fund of the Library. At the end of fiscal year 2018, the unassigned fund balance of the General Fund was (\$112,800) while the total fund balance was \$1,102,200. As a measure of the General Fund's liquidity, it may be useful to compare both the unassigned fund balance and total fund balance to total fund expenditures.

The fund balance in the Library's General Fund increased by \$908,500 during fiscal year 2018 as a result of an increase in revenue outpacing and an increase in expenditures.

# **Capital Asset Administration**

**Capital assets**. The Library's investment in capital assets for its governmental activities as of June 30, 2018, amounts to \$76,668,400 (net of accumulated depreciation, excluding payables). This investment in capital assets includes library books, land, buildings and improvements, equipment, construction in process, fine arts and special collections.

# Capital Assets – Net of Depreciation (Rounded to Nearest Hundred Dollars)

	<b>Governmental Activities</b>					
	2018	2017				
Library books and materials	\$ 17,998,900	\$ 18,977,800				
Land	1,676,400	1,676,400				
Buildings and improvements	47,402,500	38,571,400				
Vehicles	317,900	352,200				
Equipment	1,044,700	974,800				
Construction in progress	5,914,400	11,052,800				
Fine arts	2,219,300	2,219,300				
Special collections	412,100	412,100				
Total	\$ 76,986,200	\$ 74,236,800				

Management's Discussion and Analysis For the Year Ended June 30, 2018

In 2016, the Library commenced a \$115 million renovation of the Central Library/State Library Resource Center. The renovation is being performed under the supervision of the Maryland State Department of General Services. Project funding is being provided by the State of Maryland (\$95M), City of Baltimore (\$5M) and private donors (\$15M).

As of June 30, 2018, the project is more than 75% complete and is on target to be completed in spring 2019. As of June 30, 2018, \$5.6M is included in construction in progress in the Statement of Net Position, related to the project. The remaining portion of incurred costs, approximately \$87M, is still under the ownership/control of the State of Maryland. Transfer to the Library is anticipated at conclusion of the project.

Major capital asset events during fiscal year 2018 included the following:

- The acquisition of additional books and materials at a cost of \$2.7 million offset by depreciation expense of \$3.7 million.
- New capital activity of \$4.7 million for building and improvements for the renovation of Central Library/State Library Resource Center and several branches.

See Note 5 to the Basic Financial Statements for additional information on the Library's capital assets.

#### **Economic Factors**

The market value of the Library's investments had a gain of \$6,517,700 due to an increase in the market. City General Funds increased by \$1,802,700 and Federal/State Funding increased by \$3,131,400. We also experienced a decrease in private grants and donations of \$620,400.

The improving economy has positively impacted library investments this year, however public operating budget support has lagged over the last several years and we have been advised to expect future funding to be relatively flat at best. The Library has continued implementation of its 2016-2017 Strategic Plan which will take into consideration the new fiscal realities as we continue our efforts at providing the best possible service to our City and State customers.

# **Budget to Actual Comparison**

Please refer to page 14 and 15 for budget to actual comparison.

# **Requests for Information**

This financial report is designed to provide a general overview of the Library's finances for all those with an interest. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to:

Stanley Estremsky, CPA Chief Financial Officer 400 Cathedral Street Baltimore, Maryland 21201

# Statement of Net Position June 30, 2018

(Rounded to the Nearest Hundred Dollars)

	 Governmental Activities
Assets	
Cash	\$ 3,398,200
Equity in City's Pooled Cash and Cash Equivalents	1,695,500
Investments (At Market)	51,764,100
Accounts Receivable - Due from Grantors	2,798,000
Accrued Interest and Dividends Receivable	68,900
Prepaid Expenses	839,000
Capital Assets (Net of Accumulated Depreciation):	
Library Books and Materials	17,998,900
Buildings and Improvements	47,402,500
Vehicles	317,900
Equipment	1,044,700
Capital Assets (Nondepreciable):	
Land	1,676,400
Fine Arts	2,219,300
Special Collections	412,100
Construction in Progress	5,914,400
Total Assets	\$ 137,549,900
Accounts Payable	1,901,400 1,085,200 752,500 69,000 248,900 1,294,200
Due in more than One Year	3,279,600
Advances from Grantors	2,634,600
Total Liabilities	\$ 11,265,400
Net Position Invested in Capital Assets	76,668,400
Nonexpendable	11,903,000
Expendable	25,439,700
Unrestricted:	C 771 200
Nonexpendable	6,771,300
Expendable	 5,502,100
Total Net Position	\$ 126,284,500

# Statement of Activities Year Ended June 30, 2018 (Rounded to the Nearest Hundred Dollars)

Net (Expense)

				P	rogram Revenu	es		R	Revenue and Changes in Net Position
Functions/Programs		Expenses	Charges for Services		erating Grants Contributions		pital Grants Contributions	(	Government Activities
Governmental Activities:									
Information Services	\$	46,600,000	\$ 914,000	\$	26,708,900	\$	4,649,500	\$	(14,327,600)
Total Governmental Activities	\$	46,600,000	\$ 914,000	\$	26,708,900	\$	4,649,500	\$	(14,327,600)
General Revenues:									
Baltimore City General Fun	ıd							\$	16,260,600
Contributions Not Available									2,000
Investment Income									683,300
Net Investment Gain									6,517,700
Total General Revenues.									23,463,600
Change in Net Position									9,136,000
Net Position – Beginning	· · · ·								117,148,500
Net Position – Ending								\$	126,284,500

# Balance Sheet – Government Funds June 30, 2018

(Rounded to the Nearest Hundred Dollars)

· ·	General Fund				Special I Revenue - Grants Fund		Special Revenue - Other Fund		Permanent Fund		G	Total overnmental Fund
Assets												
Cash		7,000	\$	708,300	\$	1,916,100	\$	76,800	\$	3,398,200		
Equity in City's Pooled Cash and Cash Equivalents	1,695	5,500		-		-		-		1,695,500		
Investments (At Market)		-		1,259,700		30,827,000		19,677,400		51,764,100		
Accounts Receivable - Due from Grantors		-		2,798,000		-		-		2,798,000		
Accrued Interest and Dividends Receivable	250	-		-		42,500		26,400		68,900		
Prepaid Expenses		3,000		481,000		-		-		839,000		
Due from Other Funds		5,800		- 245 000	_	671,500		10.700.000		947,300		
Total Assets	3,020	5,300		5,247,000		33,457,100	_	19,780,600		61,511,000		
Liabilities												
Accounts Payable	314	1,700		1,436,800		143,500		6,400		1,901,400		
Accrued Liabilities	856	5,900		228,300		-		-		1,085,200		
Advances Payable - City's General Fund	752	2,500		-		-		-		752,500		
Due to Other Funds		-		947,300		-		-		947,300		
Advances from Grantors				2,634,600				-		2,634,600		
Total Liabilities	1,924	,100		5,247,000		143,500		6,400		7,321,000		
Fund Balance												
Nonspendable		-		-		-		18,674,300		18,674,300		
Restricted for specific purposes		-		-		24,723,100		716,600		25,439,700		
Committed	1,215	*		-				-		1,215,000		
Unassigned		2,800)		-		8,590,500		383,300		8,861,000		
Total Fund Balance	1,102	2,200		-		33,313,600	_	19,774,200		54,190,000		
Total Liabilities and Fund Balance	\$ 3,020	5,300	\$	5,247,000	\$	33,457,100	\$	19,780,600	\$	61,511,000		
Amounts reported for governmental activities in the Stateme	nt of Net Pos	ition are	e differ	ent because:								
Capital assets are used in governmental activities are not not reported in the funds										76,986,200		
The Accounts Payable Liability associated with Capital A												
not reported in the funds										(317,900)		
The Liability for Compensated Absences does not require										(4.572.000)		
and is reported in the funds.										(4,573,800)		
Net position of governmental activities									\$	126,284,500		

# Statement of Revenues, Expenditures, and Changes in Fund Balances Year Ended June 30, 2018

(Rounded to the Nearest Hundred Dollars)

		Special	Special		Total
_	General Fund	Revenue - Grants Fund	Revenue - Other Fund	Permanent Fund	Governmental Funds
Support and Revenues					
Support					
Baltimore City - General Fund	\$ 16,260,600	\$ -	\$ -	\$ -	\$ 16,260,600
Federal Grants	-	579,600	-	-	579,600
State Grants	6,250,500	12,840,900	-	-	19,091,400
Other Grants	-	1,041,000	-	-	1,041,000
Fringe Benefits Paid Directly By the State	2,138,000	-	-	-	2,138,000
Gifts, Contributions and Bequests	-		3,858,800	2,000	3,860,800
Total Support	24,649,100	14,461,500	3,858,800	2,000	42,971,400
Revenues					
Fines, Fees and Other	179,800	-	734,200	-	914,000
Investment Income	-	-	407,000	249,800	656,800
Gain on Investments	-	-	3,927,300	2,590,400	6,517,700
Interest from Enoch Pratt Endowment	26,500		_		26,500
Total Revenue	206,300		5,068,500	2,840,200	8,115,000
Total Support and Revenue	24,855,400	14,461,500	8,927,300	2,842,200	51,086,400
Expenditures					
Information Services	23,946,900	14,461,500	5,957,400	122,400	44,488,200
Total Expenditures	23,946,900	14,461,500	5,957,400	122,400	44,488,200
Excess of Support and Revenue					
over Expenditures - Net Change in					
Fund Balances -	908,500	-	2,969,900	2,719,800	6,598,200
Fund Balances - Beginning of Year	193,700	-	30,343,700	17,054,400	47,591,800
Fund Balances - End of Year	1,102,200	\$ -	\$ 33,313,600	\$ 19,774,200	\$ 54,190,000

# Reconciliation of the Statement of Activities to the Statement of Revenues, Expenditures, and Changes in Fund Balances Year Ended June 30, 2018

# (Rounded to the Nearest Hundred Dollars)

Amounts reported for governmental activities in the statement of activities (page 10) are different because:

Net change in fund balances - total governmental funds (page 12)	\$ 6,598,200
Governmental funds report capital outlays as expenditures. However, in the	
statement of activities the cost of those assets is allocated over their estimated	
useful lives and reported as depreciation expense. This is the amount by which	
capital outlays exceeded depreciation in the current period.	3,008,500
The Liability for Compensated Absences does not require the use of	
current financial resources and, therefore, is not reported as an expenditure	
in governmental funds. This is the amount by which the liability changed	
in the current period	(470,700)
-	
Change in net position of governmental activities (page 10)	\$ 9,136,000

# Statement of Revenue, Expenditures, and Changes in Fund Balances – Budget and Actual General Fund

# Year Ended June 30, 2018

(Rounded to the Nearest Hundred Dollars)

Variance with

	Budgeted	Amounts		Final Budget- Positive
	Original	Final	<b>Actual Amounts</b>	(Negative)
Support and Revenue				
Support				
Baltimore City - General Fund	\$ 17,618,500	\$ 14,226,200	\$ 16,260,600	\$ 2,034,400
State Grants	6,476,500	6,476,500	6,250,500	(226,000)
Fringe Benefits Paid Directly By the State	2,138,000	2,138,000	2,138,000	<del>-</del>
Total Support	26,233,000	22,840,700	24,649,100	1,808,400
Revenue				
Fines, Fees and Other	250,000	250,000	179,800	(70,200)
Interest from Enoch Pratt Endowment	26,600	26,600	26,600	
Total Revenue	276,600	276,600	206,400	(70,200)
Total Support and Revenue	26,509,600	23,117,300	24,855,500	1,738,200
Expenditures	26,509,600	23,117,300	23,712,800	(595,500)
Total Expenditures  Excess of Revenue and Support	26,509,600	23,117,300	23,712,800	(595,500)
over Expenditures	\$ -	\$ -	1,142,700	\$ 1,142,700
Fund Deficits, Beginning of Year			(1,239,700)	
Fund Deficitss, End of Year			\$ (97,000)	
Adjustments to Reconcile to GAAP Basis:				
Addition of Encumbrances Outstanding			1,513,900	
Less Accounts Payable not Recorded for B	udgetary Purposes	•••••	(314,700)	
Fund Balance - End of Year (GAAP Basis)			\$ 1,102,200	

Statement of Revenue, Expenditures, and Changes in Fund Balances – Budget and Actual Special Revenue – Other Fund
Year Ended June 30, 2018
(Rounded to the Nearest Hundred Dollars)

Variance with

		Rudgeted	Ame	aunte				Final Budget- Positive		
	Budgeted Amounts Original Final				- Actual Amounts			(Negative)		
Support and Revenue		<u> </u>						, , <u>, , , , , , , , , , , , , , , , , </u>		
Support										
Gifts, Contribution and Bequest	\$	4,033,500	\$	4,033,500	\$	3,858,800	\$	(174,700)		
Total Support		4,033,500		4,033,500		3,858,800		(174,700)		
Revenue										
Fines, Fees and Other		277,000		277,000		734,200	\$	457,200		
Investment Income		113,400		113,400		401,100		287,700		
Gain on Investments		1,020,400		1,020,400		3,927,300		2,906,900		
Total Revenue		1,410,800		1,410,800		5,062,600		3,651,800		
Total Support and Revenue		5,444,300		5,444,300		8,921,400		3,477,100		
Expenditures										
Information Services		5,532,700		5,532,700		5,887,600		(354,900)		
Total Expenditures  Excess of Revenue and Support		5,532,700		5,532,700		5,887,600		(354,900)		
over Expenditures	\$	(88,400)	\$	(88,400)		3,033,800	\$	3,122,200		
Fund Balances, Beginning of Year						30,380,800		_		
Fund Balances, End of Year					\$	33,414,600				
Adjustments to Reconcile to GAAP Basis:										
Addition of accrued income						42,500				
Less Accounts Payable not Recorded for Bo	udge	tary Purposes.				(143,500)				
Fund Balance - End of Year (GAAP Basis)					\$	33,313,600				

Notes to the Basic Financial Statements Year Ended June 30, 2018

# 1. Summary of Significant Accounting Policies

# A. Reporting Entity

Maryland law created the Enoch Pratt Free Library (Library) in 1882, which enabled the City of Baltimore (City) to accept a donation from Enoch Pratt to establish "The Enoch Pratt Free Library of Baltimore City." The City owns the Library buildings; however a self-perpetuating Board of Trustees administers its operations. In 1971, the Maryland General Assembly designated the Library as the State Library Resource Center.

The Library receives funds from the City and State in the form of appropriations and grants, private donations, gifts and grants made directly to the Board of Trustees, as well as an endowment from the Enoch Pratt Trust Fund. The City's Department of Finance operates as a service agency for the Library, providing such services as general accounting, payroll, disbursements and other services. The Library is subject to the budgetary control and expenditure authorization of the City concerning the appropriations included in the General Fund of the Library.

The Library is incorporated in the basic financial statements of the City as a blended component unit in accordance with criteria established by the Governmental Accounting Standards Board.

Oversight responsibility is demonstrated by financial interdependency, selection of governing authority, designation of management, ability to significantly influence operations and accountability for fiscal matters. Based on the aforementioned criteria, there are no component units for which the Library exercises oversight authority.

The basic financial statements of the Library are prepared from the records of the City and the Library. The governmental fund statements pertain to the operations of the Library and do not reflect those activities related to capital projects or debt service, as these are the responsibility of the City and reflected in its basic financial statements. The accounting and financial reporting policies of the Library included in this report conform to accounting principles generally accepted in the United States and reporting standards as promulgated by the Governmental Accounting Standards Board and the American Institute of Certified Public Accountants.

These basic financial statements, as presented, reflect only the financial position and results of operations of the Library. They are not intended to present fairly the financial position of Baltimore City taken as a whole or the results of its operations in conformity with accounting principles generally accepted in the United States.

# B. Basis of Presentation, Basis of Accounting

# **Basis of Presentation**

Entity-wide Financial Statements. The statement of net position and the statement of activities display information about the overall financial position and activities of the Library. These statements are reported using the economic resources measurement focus

Notes to the Basic Financial Statements Year Ended June 30, 2018

and the accrual basis of accounting. The activities of the Library are primarily financed through property taxes, intergovernmental revenues, and other non-exchange transactions. Revenues are recorded when earned and expenses are recorded at the time the liability is incurred, regardless of when the related cash flows take place.

Program revenues include: (a) fines, fees, and charges paid by the recipients of goods or services offered by the programs, and (b) grants and contributions that are restricted to meeting the operations or capital requirements of a particular program. Revenues that are not classified as program revenues are presented as general revenues.

Governmental Fund Financial Statements. The fund financial statements provide information about the Library's governmental funds. The governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under this method, revenues are recognized when measurable and available. Revenues applicable to the current fiscal year and collected soon after year-end are recognized as revenue. Expenditures expected to be paid from currently available resources are recorded when the related fund liability is incurred, except for payments for compensated absences, which are recognized as expenditures when paid.

The Library reports the following major governmental funds:

- General Fund. This is the Library's primary operating fund. It accounts for all financial resources of the Library, except those required to be accounted for in another fund.
- Special Revenue Grants Fund. These funds account for revenues derived from certain governmental grants and other revenue sources that are restricted by law or administrative action to expenditures for specific purposes.
- *Special Revenue* Other Fund. The proceeds include the spendable portion of gifts and endowments received by the Library.
- *Permanent Fund*. The proceeds include the non-spendable portion of the Library's Endowment Fund.

# Measurement Focus, Basis of Accounting

Entity-wide Financial Statements. The entity-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses recorded at the time liabilities are incurred, regardless of when the related cash flows take place. Non-exchange transactions, in which the City gives (or receives) value without directly receiving (or giving) equal value in exchange, include grants, entitlements, and donations. Revenue from grants, entitlements, and donations is recognized in the fiscal year in which all eligibility requirements have been satisfied.

Governmental Fund Financial Statements. Governmental funds are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under this method, revenues are recognized when measurable and available.

Notes to the Basic Financial Statements Year Ended June 30, 2018

Expenditures are recorded when the related fund liability is incurred, except for compensated absences, which are recognized as expenditures to the extent they have matured. Capital asset acquisitions are reported as expenditures in governmental funds.

Under the terms of the grant agreements, the Library funds certain programs by a combination of specific cost-reimbursement grants, categorical grants, and general revenues. Thus, when program expenses are incurred, there are both restricted and unrestricted net position available to finance the program. It is the Library's policy to first apply cost-reimbursement grant resources to such programs, followed by categorical grants, and then by general revenues.

# C. Specific Accounting Practices

# **Equity in the City's Pooled Cash and Cash Equivalents**

Except for the Library Trustees' endowment investments, the City of Baltimore has custody of Library funds. The cash balances of City funds are pooled and invested by the City for the purpose of increasing earnings through investment activities. The pool's investments are reported at fair value at June 30, 2018, based on market prices. The individual funds' portions of the pool's fair value are presented as "Equity in the City's Pooled Cash and Cash Equivalents."

#### Cash

Cash includes demand deposits, as well as overnight investments.

#### **Investments**

Investment securities held by the Library are presented in the financial statements at market value at June 30, 2018, which approximates fair value. Real estate is valued at the most recent appraisal.

Notes to the Basic Financial Statements Year Ended June 30, 2018

# **Capital Assets**

Purchased or constructed capital assets are reported at cost or estimated historical cost. Donated fixed assets are recorded at their estimated fair value at the date of receipt. The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are not capitalized.

Capital assets are depreciated using the straight-line method over the following estimated useful lives:

Asset Class	Estimated <u>Useful Lives</u>
Buildings	40-50 years
Building Improvements	20-50 years
Vehicles & Equipment	5 years
Library Books and Materials	10 years

The Library's capitalization thresholds are: \$50,000 for buildings, improvements; and \$5,000 for vehicles and equipment. Book acquisitions are capitalized as a collection based on total purchases for the fiscal year. The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are not capitalized.

#### **Endowments**

The Library's Endowment is composed of the following four types of funds:

- 1. Principal Spendable, Income Restricted.
- 2. Principal Spendable, Income Unrestricted.
- 3. Principal Nonspendable, Income Restricted.
- 4. Principal Nonspendable, Income Unrestricted.

The last two funds are permanent endowments for which donors have stipulated as a condition of the gift that the principal be maintained in perpetuity. The terms of the gift stipulates how earnings are to be used, either for a restricted or unrestricted purpose. In accordance with classic trust law, the Library follows the policy of allocating gains and losses from appreciation or depreciation to the principal.

# **Compensated Absences**

The liability for compensated absences reported in the entity-wide financial statements consists of unpaid, accumulated annual sick and vacation balances. The liability has been calculated using the vesting method, in which leave amounts for both employees who are currently eligible to receive termination payments and other employees who are expected to become eligible in the future to receive such payments upon termination are included.

Notes to the Basic Financial Statements Year Ended June 30, 2018

#### **Encumbrances**

Encumbrance accounting, under which purchase orders, contracts, approved requisitions and other commitments for the expenditure of funds are recorded in order to reserve that portion of the applicable appropriation, is employed in the General Fund. Encumbrances are treated as commitments of fund balances in this fund because they do not constitute expenditures or liabilities. Encumbrances are reported with expenditures in the General Fund budgetary basis financial statement.

# Fund Balance/Net position

In accordance with GASB 54, the governmental fund financial statement fund balances are classified as follows:

- Non-spendable Includes fund balance amounts that cannot be spent either because they are in a non-spendable form or because they are legally or contractually required to be maintained intact.
- Restricted Includes fund balance amounts that can be spent only for specific purposes because of limitations imposed by creditors, grantors, or contributors or by enabling legislation or constitutional provisions.
- Committed Includes fund balance amounts that can be used for specific purposes determined by a formal action by the Library Director or her designee, the City or State Government. Similar action is required to modify or rescind such commitments. The Board of Trustees (the Library's highest level of decision-making authority) has granted the Director the authority to commit or assign funds.
- Assigned Includes fund balance amounts that are intended for use for specific purposes as determined by the Director or her designee in accordance with all applicable laws and regulations.
- Unassigned Represents that residual classification in the General Fund and includes all spendable amounts not contained in the four classifications described above.

Net position in the government-wide statements are categorized as follows:

- Invested in Capital Assets consists of capital assets, net of accumulated depreciation.
- Restricted Net Position net position that have third party limitations on their use.
- Unrestricted Net Position all net position that are not included in the categories identified above.

Notes to the Basic Financial Statements Year Ended June 30, 2018

# **Order of Fund Balance Spending Policy**

When an expense is incurred that can be paid using restricted or unrestricted resources (net position), the Library's policy is to first apply toward restricted resources and then toward unrestricted resources. In governmental funds, the Library's policy is to first apply the expenditure toward restricted fund balance then to other, less-restrictive classifications.

# Sick, Vacation and Personal Leave

Employees earn one day of sick leave for each completed month of service and there is no limitation on the number of sick days that employees can accumulate. A portion of unused sick leave earned annually during each twelve-month base period may be converted to cash at a maximum of three days, computed on an attendance formula. Upon retirement with pension benefits, or termination of employment after completion of twenty or more years of service without pension benefits, employees receive one day's pay for every four sick leave days accumulated and unused at the day of separation or one day's pay for every three such days, depending on the employee's bargaining unit. Under any other such conditions of separation, unused sick leave is forfeited. Sick leave benefit expenditures are not recorded until paid, except that vested and expected to be vested unused sick leave is recorded when leave is earned in the entity-wide statements. The liability is not expected to be reduced in the succeeding year.

Individuals employed with the City as of June 30, 2015 with unused vacation or personal leave balances had all previously accumulated vacation or personal leave transferred into legacy vacation and/or legacy personal leave accounts. Employees shall not transfer any vacation leave accrued after June 30, 2016 into the legacy vacation or legacy personal leave accounts.

Beginning on July 1, 2015, City employees may accumulate a maximum of 45 vacation days. At the beginning of each fiscal year City employees received four personal leave days. The maximum current vacation (non-legacy) days that can be carried from year to year is 45 days. City employees are not allowed to carry over personal leave days. Leave may be taken through time off or paid upon termination or retirement. The legacy vacation and personal leave accounts are available for use upon exhaustion of the leave stored in the current vacation account. Legacy vacation accounts shall be permanently closed upon reaching a zero balance. Individuals beginning employment with the City after June 30, 2015 shall not have a legacy vacation or personal leave account. Accumulated vacation and personal leave is recorded in the entity-wide financial statements.

#### **Interfund Transactions**

Transfers of Expenditures (Reimbursements) - Reimbursement of expenditures made by one fund for another that are recorded as expenditures in the reimbursing fund and as a reduction of expenditures in the reimbursed fund.

Notes to the Basic Financial Statements Year Ended June 30, 2018

# 2. Budget Process and Budgetary Basis of Accounting

Annual budgets are adopted for the General Fund, all Special Revenue Funds, except for Grants Revenue Funds, and the Permanent Fund, on a basis consistent with accounting principles generally accepted in the United States, except for certain miscellaneous revenues and expenditures which are not budgeted and encumbrances which are recognized as expenditures for budgetary purposes.

The Library's General Fund results from the City's budget process. The budget of the City is a detailed operating plan, which identifies estimated costs and results in relation to estimated revenues. The budget includes: (1) the programs, projects, services, and activities to be provided during the fiscal year, (2) the estimated resources (inflows) and amounts available for appropriation, and (3) the estimated charges to appropriations. The budget represents a process through which policy decisions are made, implemented, and controlled. The City Charter prohibits expending funds for which there is no legal appropriation.

The following procedures establish the budgetary data reflected in the basic financial statements:

# **Original Budget**

- (1) City agencies submit their anticipated annual budget needs to the Department of Finance during December.
- (2) From December through March, the Mayor and the Department of Finance analyze, review, and refine the budget submittals.
- (3) In April, the Director of Finance sends its recommended budget plan to the Board of Estimates. The Board then holds hearings and the recommended budget is amended as necessary. Citizens have the opportunity to offer input before the Board votes on the budget.
- (4) In May, a majority vote of the Board of Estimates approves the total budget and sends it to the City Council. The Board of Estimates must submit the proposed budget for the next fiscal year to the City Council at least 45 days before the beginning of said fiscal year. The Board of Estimates prepares a proposed Ordinance of Estimates to be submitted to the City Council. The Ordinance of Estimates is the legal authority for the enactment of the budget.
- (5) The City Council then holds hearings on the proposed Ordinance of Estimates, with additional citizen input before it votes in June. The City Council shall adopt the budget at least five days before the beginning of the fiscal year. The City Council then sends the approved Ordinance of Estimates to the Mayor.
- (6) The Mayor then either approves the total Ordinance of Estimates, or disapproves some items and approves the rest of the Ordinance of Estimates.

Notes to the Basic Financial Statements Year Ended June 30, 2018

The Library's Board of Trustees reviews and approves a Special Revenue - Other Fund and Permanent Fund budget based on anticipated contributions, investment income and needs for the forthcoming year at its June meeting.

#### **Final Budget**

The final budgetary data presented in the basic financial statements reflects the following changes to the original budget:

- (1) Appropriations for a particular program, purpose, activity, or project may, upon the recommendation of the head of the municipal agency concerned and the Director of Finance, and with the approval of the Board of Estimates, be carried over to the subsequent fiscal year to carry out the initial appropriation objectives. All appropriations not carried over lapse at the end of the fiscal year in which they were made. In addition, funds encumbered for contracts, purchase orders, approved requisitions or other actual commitments, as well as funds dedicated to grant programs and capital improvements are carried out over the ensuing fiscal year until utilized or cancelled.
- (2) The adopted budget is prepared and appropriated on an agency, program, activity, and object of expenditure basis by fund. Purchase orders, which result in an operating or capital overrun, are not released until additional appropriations are made available. Expenditures for each adopted operating budget may not legally exceed appropriations at the agency level. Administratively, the Department of Finance has the authority to move appropriations between activities of the same program within the same agency. The Board of Estimates has the authority to transfer appropriations between programs within the same agency. Only the City Council can transfer appropriations between agencies.
- (3) The City Charter permits further appropriations for programs included in the original Ordinance of Estimates made necessary by material changes in circumstances and additional appropriations for new programs or grant awards which could not reasonably be anticipated when formulating the original Ordinance of Estimates.

Budgetary data, as revised, is presented in the basic financial statements for the General Fund and Special Revenue - Other Fund. Final budgetary data excludes prior year amounts reserved for encumbrances for appropriate comparison to actual expenditures.

#### 3. Reconciliation of Entity-wide and Fund Financial Statements

A summary reconciliation of the difference between total fund balance as reflected on the governmental funds balance sheet and the net position for governmental activities as shown on the entity-wide statement of net position is presented on the face of the governmental funds balance sheet. The asset and liability elements which comprise the reconciliation difference stem from governmental funds using the current financial resources measurement focus and the modified accrual basis of accounting while the entity-wide financial statements use the economic resources measurement focus and accrual basis of accounting.

A summary reconciliation of the difference between net changes in fund balance as reflected on the governmental funds statement of revenues, expenditures and changes in

Notes to the Basic Financial Statements Year Ended June 30, 2018

fund balances, and change in net position for governmental activities as shown on the entity-wide statement of activities is presented in an accompanying schedule to the governmental funds statement of revenues, expenditures and changes in fund balances. The revenue and expense elements which comprise the reconciliation difference stem from governmental funds using the current financial resources measurement focus and the modified accrual basis of accounting, while the entity-wide financial statements use the economic resources measurement focus and accrual basis of accounting.

# 4. Deposits and Investments

# A. Cash Deposits

As of June 30, 2018, the Library's cash balances totaled \$5,093,700 Of the cash balance, \$500,000 was insured through the Federal Depository Insurance Corporation (FDIC). The remaining \$4,593,700was collateralized with pooled securities held by the financial institutions' trust departments. These securities are held in the name of the financial institution and not that of the Library.

Notes to the Basic Financial Statements Year Ended June 30, 2018

#### **B.** Investments

The Board of Trustees (the Board) of the Enoch Pratt Free Library of Baltimore City is independent and authorized by Maryland Law and the Enoch Pratt bequest to make investments. The Board accomplishes the daily management of the Library's investments through an external investment advisor who acts as a fiduciary for the Library and is charged to use a conservative approach within guidelines set by the Board which consider the probable safety of investments, avoidance of speculative investments, and investing as people of prudence, discretion, and intelligence would in a similar situation. Adherence to those guidelines is monitored by the Library's Board Finance Committee through review of quarterly reports and meetings.

The Library's invested assets, at fair value, at June 30, 2018 are presented below (rounded to nearest hundred dollars):

		M	arket Value
Debt Secu	urities:		
	Certificates of Deposit	\$	1,478,900
	Corporate Bonds		8,051,700
	U.S. Treasury Securities		6,669,500
	Government Sponsored Enterprise		1,458,800
	Money Mutual Funds		1,163,500
	Asset-Backed Securities		87,500
	Total Debt Securities	\$	18,909,900
Other:			
	Equities	\$	31,386,000
	Exchange-Traded Products		151,000
	Real Estate Investment Trusts		1,153,400
	Real Estate		163,800
	Total Other	\$	32,854,200
Total Inve	estments	\$	51,764,100

These investments relate to the following funds (rounded to nearest hundred dollars):

	Cost	Market Value
Special Revenue - Grants Fund Special Revenue - Other Fund	\$ 834,600 20,425,200	\$ 1,259,700 30,827,000
Permanent Fund	13,037,800	19,677,400
Total	\$ 34,297,600	\$ 51,764,100

The Library had a unrealized gain of \$2,307,300 and an realized gain of \$4,210,400 or a total gain of \$6,517,700 on Endowment Fund investments during fiscal year 2018. Cost

Notes to the Basic Financial Statements Year Ended June 30, 2018

for purposes of computing gain or loss is the historical cost of the individual investments. The calculation of realized gains and losses is independent of the calculation of the change in the fair value of investments. Realized gains and losses of the current period include unrealized amounts from prior periods.

#### Concentration of Credit Risk

Concentration of credit risk is the risk of loss attributed to the magnitude of an entity's investment in a single issuer. As of June 30, 2018 the Library did not have any single investment that's market value exceeded 5% of the total investments.

#### Foreign Currency Risk

Foreign currency risk is the risk that changes in exchange rates will adversely affect the fair value of an investment or a deposit. It is the Board's policy that external managers demonstrate sensitivity to currency risk. As of June 30, 2018, the Library had no exposure to foreign currency risk.

#### Interest Rate Risk

Interest rate risk is the risk that changes in interest rates of debt investments will adversely affect the fair value of an investment. The Library uses Segmented Time Distribution as a measure of interest rate sensitivity for bonds. The Board has no fixed income interest rate policy. The time risk of debt investments is presented in the table below.

	Investment Maturities (In Years)								
Asset Type	Fair Value Less than 1 1 to 5 Greater than								
Certificates of Deposit	\$	1,478,900	\$	373,900	\$ 1,105,000	\$	-		
Corporate Bonds		8,051,700		2,902,200	3,842,700		1,306,800		
Asset-Backed Securities		87,500		-	87,500		-		
Money Mutual Funds		1,163,500		1,163,500	-		-		
U.S. Treasury Securities		6,669,500		6,001,000	-		668,500		
Government Sponsored Enterprise		1,458,800			346,300		1,112,500		
Total Debt Securities	\$	18,909,900	\$	10,440,600	\$ 5,381,500	\$	3,087,800		

Notes to the Basic Financial Statements Year Ended June 30, 2018

# Credit Risk by Quality

Credit risk is the risk that the issuer or other counterpart to an investment will not fulfill its obligation. The Library Board's policy is that at least ninety percent of the fixed income portfolio be in investment grade bonds rated BAA or better. The Library's rated debt investments as of June 30, 2018 were rated by a nationally recognized statistical rating agency and are presented below using the Moody's rating scale:

	Quality Ratings					
Asset Type	Market Value	<u>Aaa</u>	<u> Aa1</u>	<u>A1/ A2/A3</u>	Baa1/Baa2/Baa3	Not Rated
Certificates of Deposit	\$ 1,478,900	\$ -	\$ -	\$ -	\$ -	\$1,478,900
Corporate Bonds	8,051,700	-	-	4,281,900	3,769,800	-
Asset Backed Securities	87,500	-	-	87,500	-	-
Money Mutual Funds	1,163,500	-	-	-	-	1,163,500
U.S. Treasury Securities	6,669,500	-	6,669,500	-	-	-
Government Sponsored Enterprise	1,458,800	1,458,800				
Total Debt Securities	\$18,909,900	\$1,458,800	\$6,669,500	\$4,369,400	\$ 3,769,800	\$2,642,400

Notes to the Basic Financial Statements Year Ended June 30, 2018

# 5. Capital Assets

Capital assets activity for the year ended June 30, 2018, was as follows (rounded to nearest hundred dollars):

<u>Class</u>	<b>Balance 30-Jun-17</b>	Additions	<b>Deductions</b>	<b>Balance</b> 30-Jun-18
Capital assets, not being depreciated				
Land	\$ 1,676,400	\$ -	\$ -	\$ 1,676,400
Fine arts	2,219,300	-	-	2,219,300
Special collections	412,100	-	-	412,100
Construction in progress	11,052,800	4,734,100	(9,872,500)	5,914,400
Total capital assets, not being depreciated	15,360,600	4,734,100	(9,872,500)	10,222,200
Capital assets, being depreciated				
Buildings and improvements	60,902,900	10,235,400	-	71,138,300
Vehicles	524,700	52,000	-	576,700
Equipment	4,951,900	384,900	-	5,336,800
Library books and materials	47,412,700	2,682,000	(10,805,000)	39,289,700
Total capital assets, being depreciated	113,792,200	13,354,300	(10,805,000)	116,341,500
Less depreciation for:				
Buildings and improvements	22,331,500	1,404,300	-	23,735,800
Vehicles	172,500	86,300	-	258,800
Equipment	3,977,100	315,000	-	4,292,100
Library books and materials	28,434,900	3,660,900	(10,805,000)	21,290,800
Total accumulated depreciation	54,916,000	5,466,500	(10,805,000)	49,577,500
•				
Total capital assets, being depreciated, net	58,876,200	7,887,800	-	66,764,000
- · · · · · · · · · · · · · · · · · · ·	·			
Information Services capital assets, net	\$74,236,800	\$12,621,900	\$(9,872,500)	\$76,986,200

Depreciation expense was charged to functions/programs of the Library for the fiscal year ended June 30, 2018, as follows (rounded to nearest hundred dollars):

Governmental activities:

Information Services \$ 5,466,500

Notes to the Basic Financial Statements Year Ended June 30, 2018

# 6. General Long-Term Obligations

Long-term liabilities and activity for the year ended June 30, 2018 were as follows (rounded to nearest hundred dollars):

#### **Governmental Activities**

	Balance		Balance	Amounts  Due Within
	July 1, 2017	Additions	June 30, 2018	One Year
Compensated absences	\$ 4,103,100	\$ 470,700	\$ 4,573,800	\$ 1,294,200

Liquidations of compensated absences occur in the General Fund and Special Revenue - Grants Fund.

# 7. Interfund Balances and Activity

Balances due to/from other funds at June 30, 2018 were as follows (rounded to nearest hundred dollars):

Receivable Fund	Payable Fund	<u>1</u>	Amount
General Fund Special Revenue - Other Funds	Special Revenue - Grants Fund Special Revenue - Grants Fund	\$	275,800 671,500
•	•	\$	947,300

#### 8. Advances from Grantors

Advances from grantors in the amount of \$2,634,600 in the Special Revenue - Grants Fund is grant funds received as of June 30, 2018, for which related expenditures have not been incurred as of June 30, 2018.

#### 9. Leases

#### A. Operating Lease

The Library has entered into operating leases for rental of various pieces of equipment and real property. All leases contain cancellation provisions and are subject to annual appropriations by the City and State governments, as well as the Board of Trustees. During fiscal year 2018, rent and lease expenditures approximated \$1,075,600 for all types of leases, including significant real property and short-term equipment rentals. These expenditures were made primarily from the General and Endowment Fund.

Notes to the Basic Financial Statements Year Ended June 30, 2018

#### **B.** Capital Lease

The Library entered into several capital lease agreements for vehicles. Lease expenditures totaled \$74,700. Such agreements are included with capital lease obligations. As the Library has entered into multiple Capital Lease agreements, interest rates vary from 2.5% to 2.7%.

Capital lease obligations at June 30, 2018, and changes for the FY ended included vehicles with an ending balance of \$317,900.

Future minimum lease payments as of June 30, 2018 are as follows:

2019	\$ 69,000
2020	69,000
2021	57,100
2022	50,000
2023	40,800
Thereafter	32,000
	\$ 317,900

# 10. Retirement System

#### **Plan Descriptions**

All employees of the Enoch Pratt Free Library, other than some clerical and professional employees who are members of the Maryland State Retirement System to which the City makes no contributions, are covered by the City of Baltimore's Employees' Retirement System (ERS).

The ERS is a cost-sharing multiple employer defined pension plan administered by the City of Baltimore Employees' Retirement System. ERS provides retirement, disability, and death benefits to plan members and beneficiaries. The plan is managed by a Board of Trustees in accordance with Article 22 of the Baltimore City Code. Plan benefits may be amended only by the City Council. The Employees' Retirement System issues a publicly available financial report that includes financial and required supplementary information. That report may be obtained by going to the ERS website at www.bcers.org.

Certain ERS information is presented below from the most recent financial report and actuarial valuation available. These reports are dated June 30, 2018.

#### **Funding Policy**

The Baltimore City Code establishes the contribution requirements for plan members and the City. Employees are required to contribute at a rate of 3% to 5%, depending on their employment date and retirement plan. The City contributes to the plan at a rate of 22.72% of covered payroll. During fiscal year 2018, the City's annual required contribution was \$87,541,900. The annual contribution rate was determined as part of the actuarial

Notes to the Basic Financial Statements Year Ended June 30, 2018

valuation report for June 30, 2018, using the entry age normal method. The actuarial assumptions included (a) 7.50% pre-retirement investment return rate, (b) 6.50% post-retirement investment return rate, and (c) projected salary increases of approximately 2.65%. Post-retirement benefit increases are granted each year to eligible retirees and beneficiaries in pay status for 12 months as at year end. The actuarial value of plan assets is determined using techniques that smooth the effects of short-term volatility in the market value of investments over a five-year period.

The components of the net pension liability of the Employees Retirement System at June 30, 2018 were as follows:

Total Pension Liability	\$2,410,614,100
Less: Plan Fiduciary Net Position	(1,714,252,700)
Net Pension Liability	\$ 696,361,400

Plan Fiduciary net position as a % of the total pension liability based on 71.11% market value of assets

For employees hired as of July 1, 2014, the City of Baltimore's Retirement Savings Plan (RSP) was established. The RSP consists of a 401a contributory non-hybrid and a hybrid contributory defined benefit plan.

# 11. Risk Management

The Library participates in the City's Risk Management Fund. The City is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. During fiscal year 1987, the City established the Risk Management Fund (an internal service fund) to account for and finance its uninsured risks. The City's risk financing techniques include a combination of risk retention through self-insurance and risk transfer through the purchase of commercial insurance. The Risk Management Fund services all claims for risk of loss, including general liability, property and casualty, workers' compensation, unemployment compensation, automobile physical damage and bodily injury, and sundry other risks. Commercial insurance coverage is provided for each property damage claim in excess of \$500,000 with a cap of \$550,000,000. Library settled claims have not exceeded this commercial coverage in any of the past three years. The City also provides medical insurance coverage for all employees and retirees. Employees are required to pay a percentage of the annual cost of the medical plans and the remaining costs are paid by the internal service fund.

All funds of the City participate and make payments to the Risk Management Fund based on actuarial estimates and historical cost information of the amounts needed to pay prior and current year claims. During fiscal year 2018, the Library's share of the City's cost was \$3,402,100.

Notes to the Basic Financial Statements Year Ended June 30, 2018

#### 12. Postemployment Benefits

Baltimore City administrative policy provides that other postemployment benefits, other than pension benefits, be provided to all employees of the City. These benefits include certain healthcare and life insurance benefits. All employees who retire are eligible to receive these benefits. The City of Baltimore provides other postemployment benefits (OPEB) to all qualified City employees. The OPEB Plan is a contributory, single employer defined benefit plan. The benefit and contribution provisions of the Plan are established and may be amended by the City. The Plan provides postemployment healthcare, prescription and life insurance benefits to retirees and their beneficiaries. In order to effectively manage the Plan, the City established an OPEB Trust Fund. All retiree and City contributions are deposited into the Trust Fund and all retiree related health and life insurance benefits are paid from the Trust Fund. The City also contracted with the Board of Trustees of the Employees' Retirement System of the City of Baltimore, Maryland to act as investment manager for the Trust Fund. BNY Mellon Bank Asset Servicing is the Trust Fund's asset custodian. The Plan does not issue stand alone financial statements; however, the OPEB Trust Fund is included in the City's financial statements as a Trust and Agency Fund.

At June 30, 2016, the last published statistics, there were 15,660 retirees eligible for these benefits. The City reimburses approximately 50% of the premium cost incurred by pre-Medicare retirees and their dependents. The City also reimburses approximately 50% of the cost for Medicare supplement for each retiree or dependent eligible for Medicare. Such benefits are accounted for on a cash basis so that payments during the current year represent benefit coverage for currently retired employees or their beneficiaries. During fiscal year 2018, these other postemployment benefits amounted to \$89.2 million. Since this amount includes employees from other City departments, none of these costs are charged to the Library.

#### 13. Fringe Benefits Paid Directly by the State of Maryland

The State of Maryland, by agreement with the political subdivisions, mandates professional and certain other employees of the Library to join the Maryland State Teacher's Retirement System. The State is responsible for the payment of the pension costs for these individuals. The amount of pension contribution paid by the State for eligible Library employees approximated \$2,137,600 for fiscal year 2018. The State payments are based on an annual State budget appropriation and such payments could be rescinded if funds were not appropriated. These payments are also subject to possible State audit exceptions in subsequent fiscal years.

Notes to the Basic Financial Statements Year Ended June 30, 2018

#### 14. Commitments and Contingencies

The Library receives a substantial amount of its support from the State of Maryland and Baltimore City. A significant reduction in the level of support may have an effect on the Library's programs and activities.

The Library participates in several State and Federal grant programs. Entitlement to grant resources is generally conditioned upon compliance with terms and conditions of the grant agreements and applicable Federal and State regulations, including the expenditure of the resources for eligible purposes. Substantially all grants are subject to financial and compliance audits in accordance with grantors' requirements. Any disallowances as a result of these audits become a liability of the Library. As of June 30, 2018, the Library estimates that no material liabilities will result from such audits.

The Library may be party to legal proceedings, which normally occur in its operations. The Library Board of Trustees utilizes the Baltimore City Law Department to address such proceedings. In the opinion of the Library's Management, there are no legal proceedings that would have a material impact on the financial statements of the Library.

#### 15. Promises to Give

Contributions are recognized by the Library in the period received. Promises to give that are pledged to the Library but not received during the fiscal year are expected to be received in subsequent periods and are therefore not reported in the financial statements. As of June 30, 2018, the Library had an outstanding balance of \$1,355,400 in pledges expected to be received in subsequent periods.

#### 16. Contributed Services

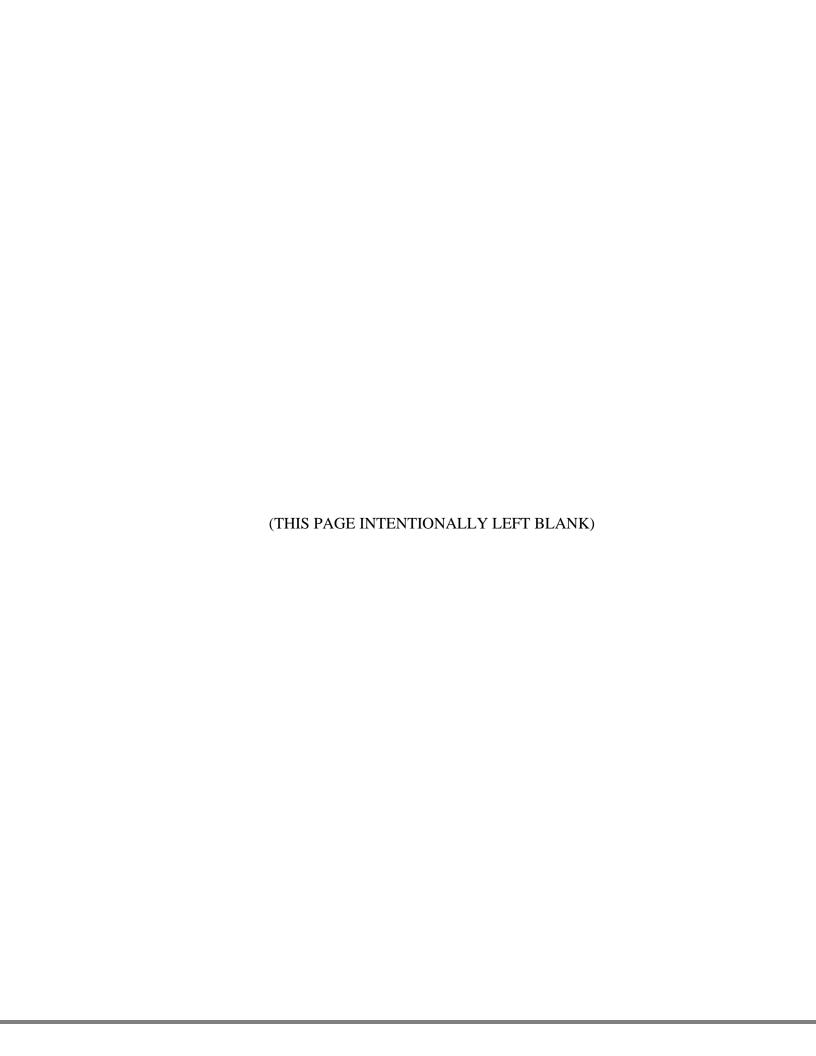
A substantial number of unpaid volunteers have made significant contributions of their time to develop the Library's programs, principally in the areas of information services, programming, and support services. The value of these services, estimated to be \$710,300 during fiscal year 2018, has not been recorded in the accompanying financial statements.

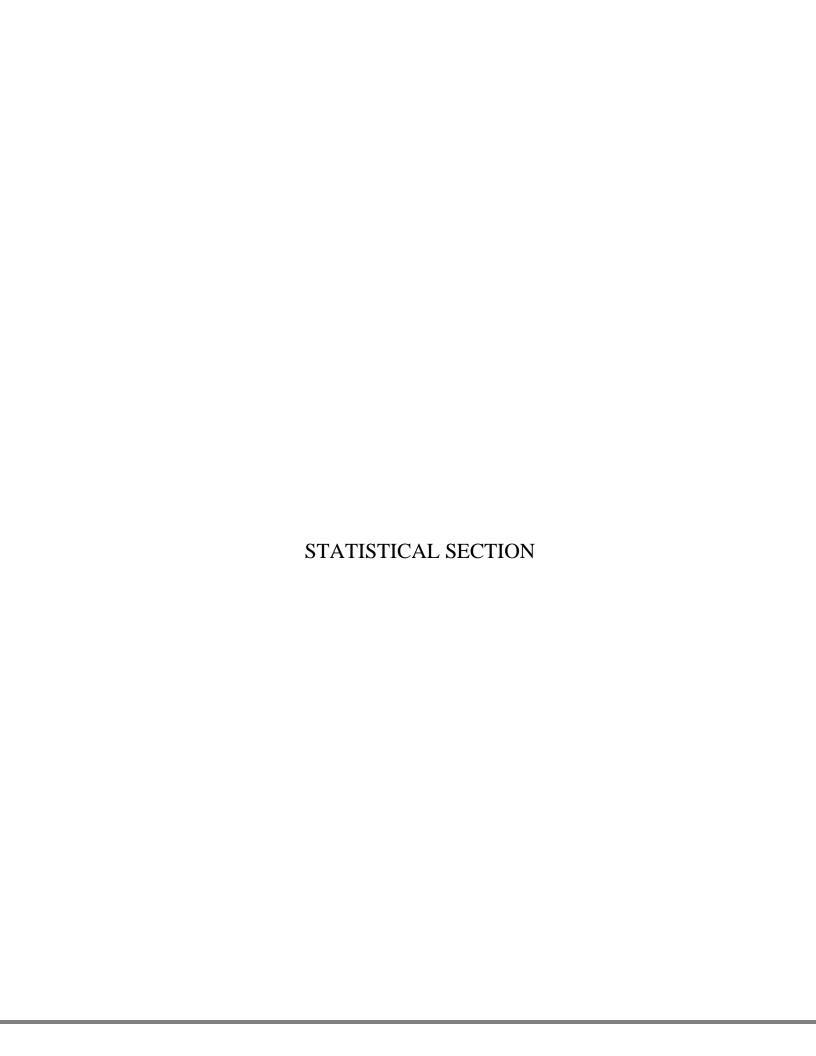
#### 17. Income Tax Status

Under applicable provisions of the Internal Revenue Code, the Library is not subject to income taxes, except for unrelated business income, if any.

#### 18. Subsequent Events

There were no reportable subsequent events through the date of report issuance December 28, 2018.





# Governmental Revenues by Source and Total Governmental Expenditures Last Ten Fiscal Years (Rounded to the Nearest Hundred Dollars) UNAUDITED

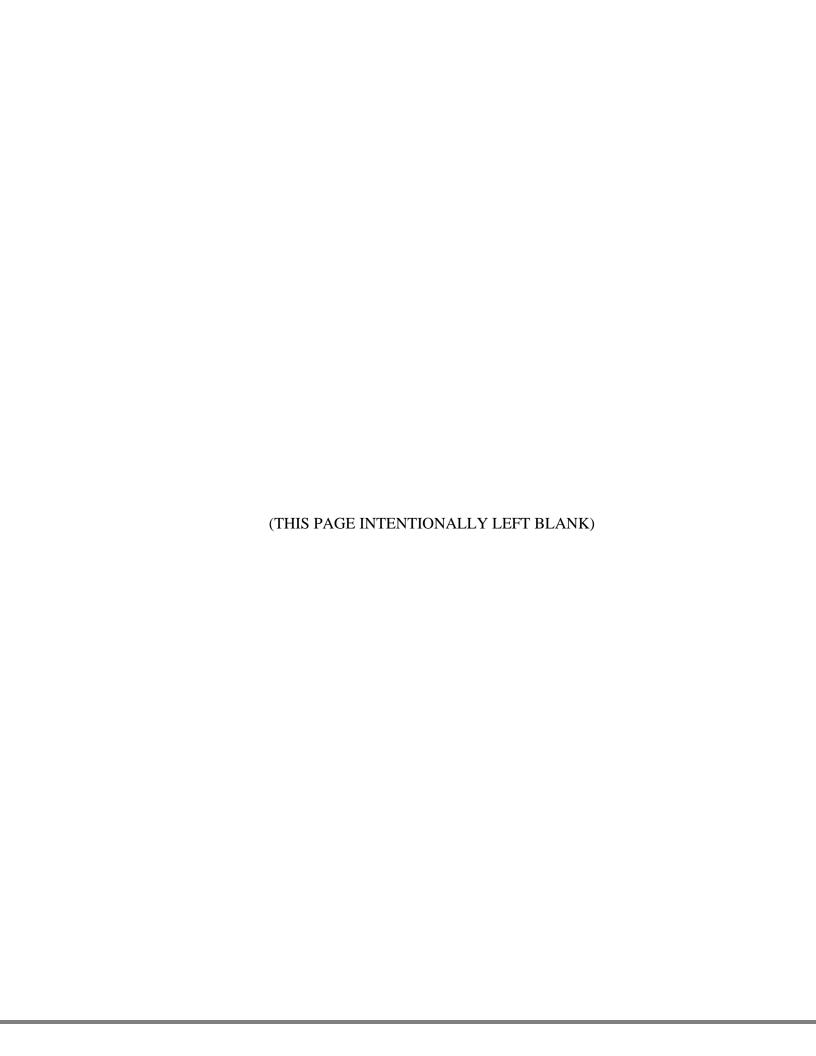
Year ending June 30,	2018	2017	2016	2015	2014
Revenues					
Baltimore City - General Fund	\$16,260,600	\$14,457,900	\$15,914,600	\$16,795,900	\$16,139,800
Federal Grants	579,600	527,700	70,100	214,800	54,800
State Grants	19,091,400	16,011,900	16,126,700	16,352,400	15,522,600
Other Grants	1,041,000	1,077,900	223,200	77,700	855,800
Fringe Benefits Paid Directly by the State	2,138,000	2,233,100	2,169,800	2,171,900	2,061,000
Gifts, Contributions, Bequests	3,860,800	4,481,200	5,951,400	7,441,100	5,988,600
Fines, Fees and Other	914,000	242,000	194,700	264,300	279,200
Investment Income	656,800	482,200	499,900	562,500	530,200
Interest from Enoch Pratt Endowment	26,500	26,000	25,600	25,600	24,300
Gain (Loss) on Investments	6,517,700	4,428,000	443,500	1,342,100	3,578,000
•					
Total	\$51,086,400	\$43,967,900	\$41,619,500	\$45,248,300	\$46,438,800
Expenditures					
Total	\$44,488,200	\$41,308,000	\$40,941,800	\$40,306,300	\$37,270,600
Year ending June 30,	2013	2012	2011	2010	2009
Revenues					
Baltimore City - General Fund	\$15,705,900	15,141,600	15,264,600	14,405,100	15,438,200
Federal Grants	115,400	194,700	-	32,800	427,700
State Grants	16,627,600	15,769,400	16,427,500	16,727,000	17,114,000
Other Grants	361,600	139,400	75,800	185,300	126,400
Fringe Benefits Paid Directly by the State	1,700,300	1,792,500	1,811,700	1,733,600	1,418,800
Gifts, Contributions and Bequests	2,718,200	2,146,800	2,062,700	2,718,500	3,303,300
Fines, Fees and Other	325,300	279,800	323,000	306,400	373,800
Investment Income	536,900	459,200	544,400	606,400	319,500
Interest from Enoch Pratt Endowment	25,000	25,000	25,000	46,000	74,400
Gain (Loss) on Investments	3,578,000	287,100	4,473,200	2,087,000	(3,881,600)
Total	\$41,694,200	36,235,500	\$41,007,900	\$38,848,100	\$34,714,500
Expenditures					
Total	\$38,360,400	\$36,441,500	\$37,360,500	\$36,758,700	\$41,198,100

# Miscellaneous Statistics – Last Ten Fiscal Years UNAUDITED

Voor	Baltimore City	<u>Maryland</u>	Year	Library Materials	Reference Services
<u>Year</u>	<b>Population</b>	<b>Population</b>	<u>1 ear</u>	<u>Circulated</u>	<u>Provided</u>
2018	611,648	6,079,602	2018	1,308,014	1,651,966
2017	620,131	5,773,552	2017	1,099,633	1,640,128
2016	622,104	5,928,814	2016	1,186,928	2,025,590
2015	621,342	5,884,563	2015	1,292,000	1,831,207
2014	619,493	5,828,289	2014	1,274,204	1,819,572
2013	620,961	5,773,552	2013	1,267,824	1,790,975
2012	637,418	5,699,478	2012	1,253,984	1,929,131
2011	636,919	5,633,597	2011	1,247,485	1,735,640
2010	637,455	5,618,344	2010	1,256,321	1,629,433
2009	631,366	5,615,727	2009	1,329,541	1,748,387

<u>Year</u>	Numer of Employees (FTE)	Cataloged Book Volumes	Year	Sailor Database  Downloads	<u>Library Web Site</u> <u>Page Views</u>
2018	489	2,541,433	2018	879,389	3,971,247
2017	439	2,252,397	2017	1,718,757	3,726,571
2016	392	2,034,344	2016	3,039,970	4,880,051
2015	419	2,282,492	2015	993,945	5,360,236
2014	407	2,454,952	2014*	952,268	5,900,829
2013	416	2,427,856	2013	1,428,566	15,874,587
2012	414	2,386,554	2012	2,040,887	13,996,119
2011	420	2,307,284	2011	2,173,047	12,095,231
2010	421	2,446,310	2010	2,730,553	11,547,869
2009	432	2,467,404	2009	3,446,846	9,544,340

<sup>\*</sup> The Library began using Google Analysis in FY 2014 in an effort to more accurately record page views and continues to use. Prior to that, computer generated "trolling" searches were being counted which overstated legitimate user statistics.



#### CITY OF BALTIMORE

JOAN M. PRATT, CPA Comptroller



# DEPARTMENT OF AUDITS AUDREY ASKEW, CPA

City Auditor 100 N. Holliday Street Room 321, City Hall Baltimore, MD 21202 Telephone: 410-396-4783 Telefax: 410-545-3961

# AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Honorable Joan M. Pratt, Comptroller, and Other Members of the Board of Estimates of the City of Baltimore, Maryland

Board of Estimates Enoch Pratt Free Library Baltimore, Maryland

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of Enoch Pratt Free Library (the Library) as of and for the year ended June 30, 2018 and the related notes to the financial statements, which collectively comprise the Library's basic financial statements, and have issued our report thereon dated December 28, 2018.

#### Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Library's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Library's internal control. Accordingly, we do not express an opinion on the effectiveness of the Library's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Library's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

# **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Audrey Askew, CPA City Auditor

Baltimore, Maryland December 28, 2018

